EUSA



EUROPEAN UNION OF SWIMMINGPOOL AND SPA ASSOCIATIONS

Sector volume and market characteristics

Barcelona, 2009

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BACKGROUND



2000

UK
France
Spain
Italy
Portugal

Germany

Germany

Provisional
Creation
of EUSA
in Lyon

Development of standards and addressing common concerns

2005

Hungary Austria 2007

Sweden

2009

Switzerland Belgium

MANAGEMENT





Management activities performed through a members meeting



Each country participates in the management costs of the association according to its number of votes

Brussels 2006

Creation of the European Association

EUSA

Board chaired by a different country every two years



Each country has 10, 6 or 3 votes depending on the volume of its market



OBJECTIVES AND ACTIVITIES



Discuss issues concerning the industry

Establish an information network

Promote the image of swimming pools in Europe

EUSA

Present economical and environmentally friendly energy technologies

Establish contacts with international associations

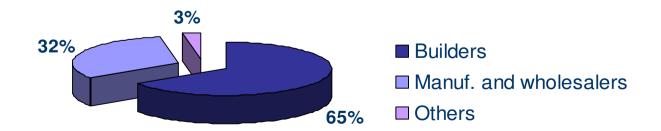
Participate in European standardization procedures

Draw up common technical documents for the private sector

GENERAL INFORMATION



- Population of member countries: 339,6 Million
- Swimming pools manufactured to date: 3.73 Million
- Swimming pools manufactured in 2007: 192,900
- Number of members: 1,982



ACTIVITIES PERFORMED EUROPEAN UNION OF SWIMMINGPOOL AND SPA ASSOCIATIONS

Participation in CENT TC 136/WG8 since 2007

Technical documentation

Glossary of terms and standards used in the industry



- Swimming pool installation
- Water quality control
- Filtration
- Building
- Heating

EUSA MEMBERS





Bundesverband Schwimmbad & Wellness e.V

- Founded in 2000

- 257 members





Associacao Portuguesa de Profissionais de Piscinas

- Founded in 1998

- 80 members





Associazione Italiana Costruttori Piscine

- Founded in 1993

- 180 members





British Swimming Pool Federation Limited (BSPF)

- Founded in 1999

- 222 members



EUSA MEMBERS





Federación de Asociaciones de Fabricantes de Equipos y constructores de piscinas, Saunas y Spas

- Founded in 2003

- 305 members





Fédération des Professionnels de la Piscine

- Founded in 1965 - 775 members





Österreichischer Verband der Schwimmbad und Sauna-Ind.

- Founded in 1974

- 66 members





Magyar Uszodatechnikai Egyesület

- Founded in 1999 - 65 members





Sveriges Pool Producenter

- Founded in 1989 - 32 members



GENERAL SITUATION OF THE EUROPEAN MARKET



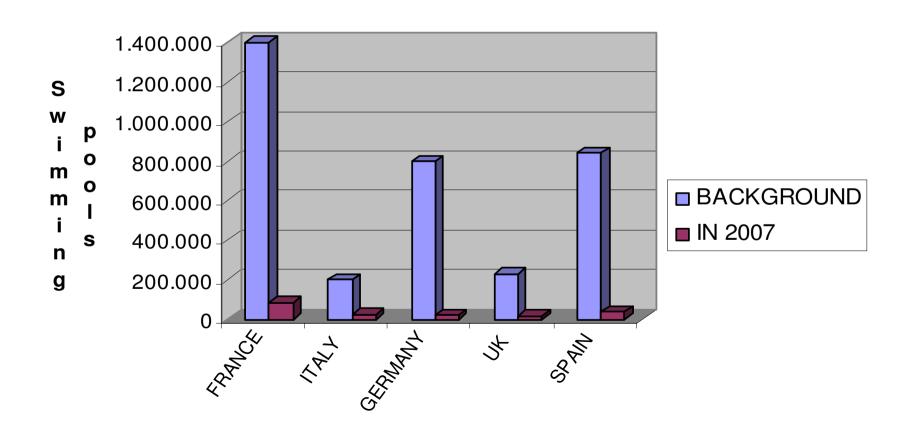
	FRANCE	ITALY	GERMANY	UK	SPAIN
POPULATION	64.000.000	58.000.000	82.300.000	60.000.000	44.700.000
BACKGROUND	1.400.000	200.000	800.000	230.000	1.112.000
YEAR 2008	62.000	24.000	21.000	16.000	36.000
INGROUND	64%	60%	70%	62%	70%
ABOVE GROUND	36%	40%	30%	38%	30%
CONCRETE	50%	60%	36%	35%	63%
PREFABRICATED	34%	30%	50%	50%	19%
POLYESTER	16%	10%	14%	15%	18%
POPULATION/POOLS	46	290	103	261	40

GENERAL SITUATION OF THE EUROPEAN MARKET



	SWEDEN	PORTUGAL	HUNGARY	AUSTRIA
POPULATION	9.200.000	11.400.000	10.000.000	
BACKGROUND	130.000	75.000	59.000	
IN 2007	25.500	5.000	3.400	
INGROUND	70%	90%	95%	
ABOVE GROUND	30%	10%	5%	
CONCRETE	3,5%		55%	
PREFABRICATED	95%		40%	
POLYESTER	1,5%		5%	
POPULATION/POOLS	108	133	169	

GENERAL SITUATION OF THE EUROPEAN MARKET



EUSA (European Union of Swimming Pool and Spa Associations)





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